

Commission-Approved Education Courses for Broker Credit

*as of June 20, 2019

Pre-license Courses	Education Provider	Hours
Basic Appraisal Principles	Wilson Education Group	30
Basic Appraisal Procedures	Wilson Education Group	30
Broker Law	Century Real Estate School	48
Broker Law	HomeServices Real Estate Academy	48
Broker Law	Kentucky Real Estate College	48
Capitalization Applications	Wilson Education Group	15
Commercial Real Estate	Cooke Real Estate School	48
Essentials of Finance	Cooke Real Estate School	48
Essentials of Real Estate Finance	Kentucky Realtor Institute	48
Essentials of Real Estate Investment	Cooke Real Estate School	48
National USPAP	Wilson Education Group	15
Principles of Home Inspections: Systems and Solutions v3.0	Kentucky Realtor Institute	80
Property Management	A-Pass Weikel	48
Property Management	Cooke Real Estate School	48
Real Estate Finance	A-Pass Weikel	48
Real Estate Investment	A-Pass Weikel	48
Real Estate Law	A-Pass Weikel	48
Real Estate Marketing	A-Pass Weikel	48
Residential Market Analysis and Highest and Best Use	Wilson Education Group	15
Residential Report Writing	Wilson Education Group	15
Residential Sales Comparison Approach	Wilson Education Group	15
Residential Site Valuation and Cost Approach	Wilson Education Group	15
Site Improvement Inspection and Documentation	Wilson Education Group	15
Statistics Modeling and Finance	Wilson Education Group	15

Event	Education Provider/Sponsor	Hours
2017 Spring Broker Summit	Kentucky Realtor Institute	8
2018 Spring Broker Summit	Kentucky Realtor Institute	8
2019 Spring Broker Summit	Kentucky Realtor Institute	8

Designation Courses	Hours
ABR Designation Course	16
ABRM Designation Course	8
At Home with Diversity	8
CI 101: Financial Analysis for Commercial Investment Real Estate (CCIM)	Varies based on year completed
CI 102: Market Analysis for Commercial Investment Real Estate (CCIM)	Varies based on year completed
CI 103: User Decision Analysis for Commercial Investment Real Estate (CCIM)	Varies based on year completed
CI 104: Investment Analysis for Commercial Investment Real Estate (CCIM)	Varies based on year completed
CI 401: Introduction to Commercial Investment Real Estate (CCIM)	12
CI 402: Essentials of Marketing Commercial Investment Property (CCIM)	Varies based on year completed
CRS 200: Business Planning and Marketing (RREC)	16
CRS 201: Listing Strategies for the Residential Specialist (RREC)	16
CRS 202: Effective Buyer Sales Strategies (RREC)	16
CRS 204: Buying and Selling Income Properties (RREC)	16
CRS 205: Financing Solutions to Close the Deal (RREC)	16
CRS 210: Building an Exceptional Customer Service Referral Business (RREC)	16
E-Pro Designation Course	8
GRI 1: Professionalism in Real Estate (Kentucky Realtor Institute)	16
GRI 2: Smart Marketing (Kentucky Realtor Institute)	16
GRI 3: Financing the Successful Transaction (Kentucky Realtor Institute)	16
GRI 4: From Offer to Contract to Close (Kentucky Realtor Institute)	16
GRI 5: Systems for Success (Kentucky Realtor Institute)	16
GRI 100: Ethics and Law (Kentucky Realtor Institute)	8
GRI 200: Risk Reduction (Kentucky Realtor Institute)	8
GRI 300: Competitive Market Analysis (Kentucky Realtor Institute)	8
GRI 400: Finance (Kentucky Realtor Institute)	8
GRI 500: Contracts (Kentucky Realtor Institute)	8
GRI 600: Business Systems and Technology	8
Innovative Marketing Techniques for Buyer's Representatives (ABR)	6
Military Relocation Professional Certificate	7
New Homes Construction and Buyers Representative	8
Pricing Strategy Advisor Certification Course	8
RENE: Real Estate Negotiation Expert	16
Seller Representative Specialist Certification Course (SRS)	16
Senior Real Estate Specialist Certification Course (SRES)	16
Short Sales and Foreclosure Resources	8
Successful Buyer Representation in New Home Sales (ABR)	6
Successful Relocation Representation (ABR)	6